



International Federation of Pharmaceutical Wholesalers

"An accelerator of ideas, where thought leaders convene"

IFPW's Mission

The International Federation Pharmaceutical Wholesalers' (IFPW) role is to assist its members and stakeholders advance the safe, efficient and continuous access to pharmaceuticals worldwide through the promotion of good distribution practices and services.

IFPW History & Membership

Established in 1976 to serve as an umbrella organization for national and regional pharmaceutical distribution trade associations, IFPW has grown into a key organization that includes individual membership by the world's largest and most high-profile pharmaceutical wholesale companies, their associations, and their manufacturer and service partners.

Strategic Objectives

- ◆ Improve the image and promote the value proposition of full-line wholesalers and all stakeholders;
- ◆ Strengthen key stakeholder relationships through engaging in meaningful and relevant dialogues;
- ◆ Participate in initiatives to improve access to medicines and/or advance global health (primarily through the IFPW Foundation);
- ◆ Continue to serve as the industry's foremost international networking and information platform.

Upcoming Meetings & Events

IFPW 2026 CEO Roundtable

April 15 & 16, 2026

The Business Roundtable, Washington, DC, USA



IFPW Foundation Benefit Reception & Dinner

April 16, 2026

The Salamander Hotel, Washington, DC, USA

IFPW 2026 General Membership Meeting

October 13 - 15, 2026

The St. Regis Hotel, Mexico City, Mexico



IFPW's Wholesaler Members

Alfresa Holdings Group Ltd. (Japan)
Alliance Healthcare (United Kingdom)
Alta Pharmaceuticals (Bulgaria)
Australian Pharmaceutical Industries (Australia)
Cencora (USA)
CFAO Healthcare (France)
Droguería del Sud SA (Argentina)
EBOS Group Ltd. (Australia/New Zealand)
Fármacos Nacionales SA de CV (Mexico)
HEFAME (Spain)
McKesson Corporation (USA)
Medipal Holdings Corporation (Japan)
Nadro SAPI de CV (Mexico)
Nakakita Yakuhin Co., Ltd. (Japan)
PHOENIX Group (Germany)
Profarma Distribuidora de Produtos SA (Brazil)
Salehiya Healthcare (Saudi Arabia)
Sigma Healthcare (Australia)
TAMER Group (Saudi Arabia)
Toho Holdings Co., Ltd. (Japan)
VITALNET Inc. (Japan)
Walgreens Boots Alliance (United Kingdom)
Zuellig Pharma Asia Pacific (Singapore)

IFPW's Manufacturer Members

Bausch & Lomb (USA)
Johnson & Johnson (USA)
Merck Inc. (USA)
Pfizer Inc. (USA)
Regeneron (USA)
Sanofi (France)
Viatris Inc. (USA)

IFPW's Trade Association Members

Canadian Association of Pharmaceutical Distribution Management (CAPDM) (Canada)
China Association of Pharmaceutical Commerce (CAPC) (China)
European Healthcare Distribution Association (GIRP) (Belgium/EU)
Healthcare Distribution Alliance (HDA) (USA)
Japan Pharmaceutical Wholesalers' Association (JPWA) (Japan)
Korean Pharmaceutical Distribution Association (KPPA) (South Korea)
National Pharmaceutical Services Association (NPSA) (Australia)

IFPW's Service Members

Crecon Research & Consulting (Japan)
Ember Life Sciences (USA)
IQVIA (USA)
KNAPP AG (Austria)
Porzio Life Sciences LLC (USA)



Environment, Social and Governance (ESG) Initiatives

IFPW is focused on effecting change is through environmental, social and governance (ESG) initiatives that are right for our Industry and for advancing the intents of ESG. IFPW is working diligently to communicate and share ideas across its networks, and has convened an advisory group of industry representatives to help drive the conversation and share solutions. Through collaboration, IFPW is working to harmonize industry requests and responses through an ESG Framework that can be referenced by pharma wholesalers, manufacturers, and other relevant organizations. These resources, and the underlying standards, will help to move the industry as a whole in a direction that provides less waste, more carbon neutrality, and a more fair and equitable system for access to medicines for all patients.

IFPW, along with IQVIA, is working with organizations to link this ESG framework to external reporting standards and to provide examples of metrics that can be used to measure company performance.

Included in this effort is finding solutions to climate and social issues. With the advent of the pandemic, it became clear that disparities continue to exist worldwide in the availability of quality and affordable medicines, as well as basic healthcare services. These marginalized populations can be identified so services can be delivered, reaching more patients regardless of ethnicity, economic prosperity, or location.



IFPW FOUNDATION

IFPW Foundation's Initiatives

Gavi The Vaccine Alliance - A Partnership Rooted in Collaboration

- ♦ Initially supported two healthcare supply chain Centers of Excellence (EAC and LOGIVAC centers) in East and West Africa
- ♦ STEP Leadership - A program to develop foundational leadership skills in public health supply chain workers with the support of private-sector coaches
 - Member involvement through facilitation/coaching
- ♦ 2021-2025 Expansion/Focus
 - STEP Program Expansion (Geographic and Virtualization)
 - Supply Chain Innovation
 - Supply Chain Design/redesign support
 - New collaborations with other donors (Global Fund, USAID, etc.)

Fight the Fakes Alliance (FtF)

The mission of FtF is to raise awareness around falsified and substandard medicines, as well as advocate for legislative and regulatory action to address the problems and challenges these falsified and substandard medicines pose globally.

Members and stakeholders of the FtF Alliance convene to share best practices and effective solutions. FtF also provides support to patients and consumers adversely affected by falsified and substandard medicines.

- ♦ IFPW co-served as Secretariat in 2019 and 2020 with IFPMA
- ♦ Evolved from an information campaign to a new alliance in January of 2021
- ♦ IFPW currently serves on the Executive Board



SPEAK UP ABOUT FAKE MEDICINES

IFPW ESG / DEI Activities

- ♦ **Global Associations Workgroup**
 - ♦ CAPDM, GIRP, HDA & HDA-UK
- ♦ **ESG Advisory Panel**
- ♦ **Manufacturer Engagement**

IFPW Foundation's History

Established in 2012, the IFPW Foundation focuses on IFPW's global health objectives and supports existing groups and initiatives in improving access to safe and effective medicines worldwide, securing healthcare supply chains, and advancing global health standards.

The IFPW Foundation works to:

- ♦ Bring the pharmaceutical distribution industry to the table for relevant global health discussions
- ♦ Raise awareness to new stakeholders and groups
- ♦ Fully engage with GAVI, USAID and the Global Fund in delivery leadership programs in the developing world.
- ♦ Provide additional collaboration opportunities with Manufacturer partners who are deeply committed to global health matters.
- ♦ Raise awareness around the U.N.'s Sustainable Development Goals (SDGs) and the industry's progress in meeting these important goals and initiatives.

The International Federation of
Pharmaceutical Wholesalers
&

The IFPW Foundation

10569 Crestwood Drive
Manassas, VA 20109 USA
Tel: +1 703.331.3714
www.ifpw.com