



International Federation of Pharmaceutical Wholesalers

"An accelerator of ideas, where thought leaders convene"

IFPW's Mission

The International Federation Pharmaceutical Wholesalers' (IFPW) role is to assist its members and stakeholders advance the safe, efficient and continuous access to pharmaceuticals worldwide through the promotion of good distribution practices and services.

IFPW History & Membership

Established in 1976 to serve as an umbrella organization for national and regional pharmaceutical distribution trade associations, IFPW has grown into a key organization that includes individual membership by the world's largest and most high-profile pharmaceutical wholesale companies, their associations, and their manufacturer and service partners.

Strategic Objectives

- ◆ Improve the image and promote the value proposition of full-line wholesalers and all stakeholders;
- ◆ Strengthen key stakeholder relationships through engaging in meaningful and relevant dialogues;
- ◆ Participate in initiatives to improve access to medicines and/or advance global health (primarily through the IFPW Foundation);
- ◆ Continue to serve as the industry's foremost international networking and information platform.

Upcoming Meetings & Events

IFPW 2026 General Membership Meeting

October 13 - 15, 2026

The St. Regis Hotel, Mexico City, Mexico



IFPW 2027 CEO Roundtable

April 12 & 13, 2027

The Corinthia Hotel, London, U.K.

IFPW's Wholesaler Members

Alfresa Holdings Group Ltd. (Japan)
Alta Pharmaceuticals (Bulgaria)
Bodega Farmaceutica SA (Guatemala)
Cencora (USA)
CFAO Healthcare (France)
Droguería del Sud SA (Argentina)
DUOPHARM SA
EBOS Group Ltd. (Australia/New Zealand)
Farmacos Nacionales SA de CV (Mexico)
Grupo Cofares (Spain)
HEFAME (Spain)
McKesson Corporation (USA)
Medipal Holdings Corporation (Japan)
Nadro SAPI de CV (Mexico)
Nakakita Yakuhin Co., Ltd. (Japan)
Phillips Pharma Group (Mauritius)
PHOENIX Group (Germany)
Profarma Distribuidora de Produtos Farmacêuticos SA (Brazil)
Salehiya Healthcare (Saudi Arabia)
Sigma Healthcare (Australia)
SITCO Pharma (Saudi Arabia)
TAMER Group (Saudi Arabia)
The Boots Group (United Kingdom)
Toho Holdings Co., Ltd. (Japan)
VITALNET Inc. (Japan)
Zuellig Pharma Asia Pacific (Singapore)

IFPW's Manufacturer Members

Bausch & Lomb (USA)
Johnson & Johnson (USA)
Merck Inc. (USA)
Pfizer Inc. (USA)
Regeneron (USA)
Sanofi (France)
Viatris Inc. (USA)

IFPW's Trade Association Members

European Healthcare Distribution Association (GIRP) (Belgium/EU)
Healthcare Distribution Alliance (HDA) (USA)
Japan Pharmaceutical Wholesalers' Association (JPWA) (Japan)
Korean Pharmaceutical Distribution Association (KPPA) (South Korea)
National Pharmaceutical Services Association (NPSA) (Australia)
Vital (formerly CAPDM) (Canada)

IFPW's Service Members

Cappi (France)
Circana (USA)
Crecon Research & Consulting (Japan)
Ember Life Sciences (USA)
IQVIA (USA)
KNAPP AG (Austria)
Porzio Life Sciences LLC (USA)



Environment, Social and Governance (ESG) Initiatives

IFPW and its members are committed to industry sustainability across various areas, with an emphasis on environmental impacts. In recent years, IFPW has developed an industry framework with the assistance of IQVIA which links efforts to external reporting standards and provides illustrative examples of members programs which influence environmental, social and governance (ESG) topics.

In early 2026, a collaboration with the Pharmaceutical Environmental Group (PEG) – a consortium of 19 multinational pharmaceutical manufacturers – culminated in a joint industry position statement on environmental sustainability and the harmonization of data exchanges (related to carbon footprint data) between partners in the global medicines value chain.

To learn more about IFPW's sustainability efforts and to review the referenced framework and position statement, please visit: <https://www.ifpw.com/sustainability/>



IFPW Foundation's Initiatives

STEP 2.0 is a professional development program specifically tailored to the needs of health supply chain leaders and managers, and focusing on change management and leadership skills. It blends self-paced learning, facilitator-led training, on-the-job application of leadership skills and coaching support. The participants – public sector supply chain managers – are paired with private sector supply experts – the coaches – to tackle the job challenges which are resulting in inefficiencies and/or reducing patients' access to medicines.

IFPW Foundation provides facilitators and coaches to the program from IFPW member companies and other partners in the private sector. Since 2016, more than 900 public sector supply chain leaders from 33 countries have completed the program with the help of more than 169 private sector coaches. We also act as a program donor with other organizations including Gavi and the Global Fund.

In 2025, STEP saw its first women-only cohort complete the program in Nigera, and also saw a more technical adaptation where STEP strengthened public health workers that were assisted in managing multi-modal supply chains which were being expanded to include drone delivery to reach underserved populations. Geographically the program expanded again in the Middle East and Asia with implementations conducted in Vietnam and Pakistan collectively.

IFPW Foundation now serves as the coordinating hub for STEP 2.0. Contact us for more information.

Fight the Fakes Alliance (FtF)

The mission of FtF is to raise awareness around falsified and substandard medicines, as well as advocate for legislative and regulatory action to address the problems and challenges these falsified and substandard medicines pose globally.

Members and stakeholders of the FtF Alliance convene to share best practices and effective solutions. FtF also provides support to patients and consumers adversely affected by falsified and substandard medicines.

- ◆ IFPW co-served as Secretariat in 2019 and 2020 with IFPMA
- ◆ Evolved from an information campaign to a new alliance in January of 2021
- ◆ IFPW currently serves on the Executive Board



IFPW ESG / DEI Activities

- ◆ *Global Associations Workgroup*
 - ◆ CAPDM, GIRP, HDA & HDA-UK
- ◆ *ESG Advisory Panel*
- ◆ *Manufacturer Engagement*

IFPW Foundation's History

Established in 2012, the IFPW Foundation focuses on IFPW's global health objectives and supports existing groups and initiatives in improving access to safe and effective medicines worldwide, securing healthcare supply chains, and advancing global health standards.

The IFPW Foundation works to:

- ◆ Bring the pharmaceutical distribution industry to the table for relevant global health discussions
- ◆ Raise awareness to new stakeholders and groups
- ◆ Fully engage with GAVI, USAID and the Global Fund in delivery leadership programs in the developing world.
- ◆ Provide additional collaboration opportunities with Manufacturer partners who are deeply committed to global health matters.
- ◆ Raise awareness around the U.N.'s Sustainable Development Goals (SDGs) and the industry's progress in meeting these important goals and initiatives.

The International Federation of Pharmaceutical Wholesalers &

The IFPW Foundation

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