



## ANNOUNCEMENT BROCHURE



*Ciao Milano!*



IFPW 2022 GENERAL MEMBERSHIP MEETING

18 - 20 October | The Four Seasons Hotel | Milan, Italy

Registration Opens June 1, 2022

# IFPW's 2022 General Membership Meeting... TOGETHER Once Again!

IFPW is delighted to return to Europe for its 2022 General Membership Meeting (GMM) featuring Milan, Italy as the perfect backdrop – cosmopolitan, refined, and awash in understated luxury throughout, Milan provides a safe environment as we gather together in-person in a post-pandemic world.

Join us for thoughtful discussions and insightful presentations on the topics that matter most to our industry so that we are ready to meet the challenges that await all of us in the months and years ahead.

This is the perfect opportunity to represent your organization face-to-face with key decision makers after a long hiatus from meaningful in-person meetings that make the difference in accomplishing goals and getting the important work done.

We are waiting for you . . . join us as we celebrate the return of  
TOGETHER.





## From our Executive Chairs . . .

As you know, the International Federation of Pharmaceutical Wholesalers (IFPW) is an organization dedicated to helping its members and stakeholders advance safe and efficient access to pharmaceuticals worldwide. In October of 2022 our IFPW General Membership Meeting returns to Europe and will be held in Milan, Italy. We expect more than 120 in-person attendees - representing wholesalers and distributors, biopharma, generics, consumer, and service organizations, as well as other healthcare stakeholders from six continents - for insightful global business discussions and networking opportunities.

We always look forward to this meeting because of the many opportunities it affords for face-to-face interaction with our senior manufacturer partners and our peers in the wholesale space, and for the chance to learn about how Health Systems around the world are changing and how customers and the pharmaceutical supply chain are responding to their challenges. We also enjoy hearing from industry experts about changing marketplace trends and forecasts for the future.

Attached you will find more information about the IFPW General Membership Meeting. We hope you will consider sponsoring or exhibiting and look forward to welcoming you to Milan as we greet each and celebrate the our industry and meet TOGETHER once again!

Ornella Barra  
*IFPW Chair*  
*Chief Operating Officer , International*  
*Walgreens Boots Alliance*

Brian Tyler  
*IFPW Vice Chair*  
*CEO*  
*McKesson Corporation*



# The Perfect Opportunity to Meet with Your Industry Colleagues...

For the past 3+ decades, IFPW's General Membership Meeting has convened the pharmaceutical industry's premier leaders from wholesaler, manufacturer, service, retail, and other stakeholder organization to discuss current industry trends and developments as well as other relevant and timely topics affecting the global healthcare industry. In addition, this meeting - like all IFPW events - strives to promote greater dialogues to support deeper understanding between partners and to identify collaborative opportunities.

**Registration for this important biennial convergence of industry leaders will open on June 1st, 2022.** Space is limited, so early registration is highly encouraged. Do not miss this incredible opportunity re-establish relationships with your colleagues, and make new important connections as well!



## IFPW's 2021 General Membership Meeting

Sponsors included:

Abbvie  
AsahiKASEI  
Astellas  
Boehringer Ingelheim  
Chugai Pharmaceutical Co., Ltd.  
Crecon Research & Consulting  
Daiichi Sankyo  
Eisai  
Encise  
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Hisamitsu  
idorsia  
IQVIA  
Janssen / Johnson & Johnson  
JCR Pharmaceuticals  
KNAPP  
Kracie  
Kyorin  
KyowaKirin  
Lilly  
Meiji  
Merck & Co./MSD  
Mikasa Seiyaku Co. LTD.  
Mitsubishi Tanabe Pharma  
Nichi-Iko  
Nippon Kayaku  
Novartis  
Ono Pharmaceutical Co. Ltd.  
Otsuka  
Pfizer  
Sanofi  
Santen  
Sawai  
Senju  
Shionogi  
SSI Schäfer  
Sumitomo Daiinippon Pharma  
Taiho Pharma  
Taisho Pharmaceutical Co. Ltd.  
Takeda  
Teijin Pharma Ltd.  
Terumo  
Viatris  
Yakult  
Zeria

## A Business Program that Focuses on Important Industry Topics in a Post-Pandemic World...

This year's General Membership Meeting is expected to bring up to 150 leading pharmaceutical executives for two days of insightful business program topics and networking opportunities.

*The global topics and themes to be covered include:*

Global industry review  
The Future of Healthcare Delivery  
ESG and Its Role in the Future of Pharma  
Wholesalers' Support in Digital Health & Digitization  
Automation and Technology in Retail Pharmacy  
Data Services in Pharmacy  
Blockchain and AI in Healthcare  
Supply Chain Impacts of COVID  
Virologists' Views on COVID and Future Pandemics  
Economist's, Political Analyst's and Futurist's Views on Global Developments and Dynamics

## Increase your company's profile even further with a Sponsorship Package...

The value of sponsorship at IFPW's GMM provides the unique opportunity to establish a higher outward support profile with senior pharmaceutical executives from across the globe. Through this elevated profile, you will be able to more effectively highlight your company's latest products and services. Here you will meet with new potential clients, allowing you to exercise your best market strategies and enter into new and emerging markets.

## Sponsorship has its privileges...

The GMM will begin on October 18, 2022 at our invitation-only Chairman's Reception and Dinner. This exclusive event will bring together IFPW's board members, GMM speakers and meeting sponsors. As a sponsor, you will have the opportunity to meet face-to-face in an exclusive setting that fosters the opportunity to network on a more personal level. It is the perfect time to elevate your company's profile or showcase the latest developments offered by your organization.

**(For more information on how to become a Sponsor, please contact Christina Tucker at [c.tucker@ifpw.com](mailto:c.tucker@ifpw.com))**



## About IFPW

The International Federation of Pharmaceutical Wholesalers represents a strong, effective platform to establish critical dialog within the global pharmaceutical community. IFPW is dedicated to helping its members and stakeholders advance the safe, efficient and continuous access to pharmaceuticals worldwide through the promotion of good distribution practices and services through our strategic objectives...

- ♦ *Improve the image and promote the value proposition of full-line wholesalers and all stakeholders;*
- ♦ *Strengthen key stakeholder relationships through engaging in meaningful and relevant dialogues;*
- ♦ *Participate in initiatives to improve access to medicines and/or advance global health (primarily through the IFPW Foundation); and,*
- ♦ *Continue to serve as the industry's foremost international networking and information platform.*

IFPW members represent wholesalers, wholesaler associations, manufacturers and service companies from the far-reaching regions of the world: Asia, Australia and New Zealand; Europe, the Middle East and Africa; Latin America; and, the United States and Canada.

For a complete list of IFPW members as well as other information, including how to become a member of IFPW, please visit [www.ifpw.com](http://www.ifpw.com).



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